

HINDUSTAN COPPER LIMITED
CORPORATE OFFICE
KOLKATA
MARKETING DEPARTMENT

MARKETING POLICY FOR SALE OF COPPER CONCENTRATE – SMALLER LOTS
(w.e.f. 20thOct, 2020)

1. Product : Copper Concentrate of MCP / KCC origin
2. Quantity :Upto 25MT per month
3. Pricing: Pricing of Copper Concentrate shall be based on the following :
 - a) LME: Average LME/LBMACopper CSP, Gold and Silver Prices of Fortnight previous to Fortnight of Despatch (1st to 15th and 16th to end of month).
 - b) TC/RC Charges: NIL
 - c) Exchange Rate: Average FBIL of Previous Fortnight of Proforma Invoice (1st to 15th and 16th to end of month).
 - d) Payable Metal Content: Actual Metal content finalized in the Previous Quarter (or latest available) for Contractual Sale after considering the metal deductions and moisture 8%.
4. Taxes and Duties: Extra as applicable.
5. Procedure for Sale:
 - a) All customers of copper concentrate (in small lots) are requested to submit their order for KCC/MCP origin at any of the following E mail ids :
Tamal_s@hindstancopper.com
Sunil_p@hindustancopper.com
 - b) Proforma Invoice (PI) for making payment, shall be issued to the customer based on the Price prevailing during the Fortnight of order submission, plus applicable taxes.
 - c) Customer shall make 100% advance payment and arrange to lift the material Ex-works within the same Fortnight of placement of order / issue of PI. In case of receipt of payment or lifting of material (issue of invoice) in subsequent Fortnight, the Price applicable for the Fortnight of lifting shall be applicable and quantity shall be accordingly adjusted.

Sunil Parashar
GM (Commercial)